

WHIRLPOOL CORPORATION

Key Financial Statistics for Q3 2007

	Q3 2007			YTD		
	07	06	% B/(W)	07	06	% B/(W)
SALES AND EARNINGS						
Units	13,649	14,310	(4.6%)	39,648	39,605	0.1%
Net Sales	4,840	4,843	(0.1%)	14,083	13,126	7.3%
Operating Profit	258	225	14.9%	731	633	15.6%
Interest and Sundry Income (Expense)	(17)	24	NM	(20)	5	NM
Interest Expense	(52)	(67)	22.6%	(151)	(152)	0.8%
Gain on sale of investment	7	-	NM	7	-	NM
Income Taxes	(8)	(46)	82.0%	(78)	(128)	38.9%
Equity Earnings and Minority Interest	(13)	(2)	NM	(29)	(5)	NM
Earnings from Continuing Operations	175	134	30.9%	460	353	30.3%
Diluted EPS from Continuing Operations	\$ 2.20	\$ 1.68	31.0%	\$ 5.72	\$ 4.68	22.2%
OPERATING EXPENSES						
Cost of Goods Sold	4,148	4,139	(0.2%)	12,030	11,161	(7.8%)
Gross Margin %	14.3%	14.5%	(0.2) pts	14.6%	15.0%	(0.4) pts
Selling and Administrative % of sales	414	462	10.5%	1,252	1,272	1.6%
	8.5%	9.5%	1.0 pts	8.9%	9.7%	0.8 pts
BUSINESS SEGMENT INFORMATION						
North America						
Net Sales	2,947	3,218	(8.4%)	8,690	8,579	1.3%
Operating Profit	132	175	(24.2%)	471	544	(13.4%)
% of sales	4.5%	5.4%	(0.9) pts	5.4%	6.3%	(0.9) pts
Europe						
Net Sales	998	895	11.5%	2,727	2,434	12.0%
Operating Profit	84	57	46.9%	173	132	30.8%
% of sales	8.4%	6.4%	2.0 pts	6.3%	5.4%	0.9 pts
Latin America						
Net Sales	813	661	23.0%	2,389	1,885	26.7%
Operating Profit	103	56	84.9%	282	147	91.9%
% of sales	12.7%	8.5%	4.2 pts	11.8%	7.8%	4.0 pts
Asia						
Net Sales	123	104	18.4%	402	334	20.5%
Operating Profit	(5)	(3)	(84.6%)	(3)	(9)	69.2%
% of sales	(4.4%)	(2.8%)	(1.6) pts	(0.7%)	(2.6%)	1.9 pts
Other and Eliminations						
Net Sales	(41)	(35)		(125)	(106)	
Operating Profit	(56)	(60)		(192)	(181)	
Total						
Units	13,649	14,310	(4.6%)	39,648	39,605	0.1%
Net Sales	4,840	4,843	(0.1%)	14,083	13,126	7.3%
Operating Profit	258	225	14.9%	731	633	15.6%
	5.3%	4.6%	0.7 pts	5.2%	4.8%	0.4 pts
MISCELLANEOUS						
Average Shares - Diluted	79,819	79,576	(0.3%)	80,445	75,504	(6.5%)
Average Shares - Basic	78,254	78,253	(0.0%)	78,916	74,131	(6.5%)
Effective Tax Rate	4.2%	25.2%	21.0 pts	13.8%	26.4%	12.6 pts
WORKING CAPITAL						
Inventories	2,934	2,585	(13.5%)	2,934	2,585	(13.5%)
Receivables	2,755	2,669	(3.2%)	2,755	2,669	(3.2%)
Payables	3,217	2,913	10.4%	3,217	2,913	10.4%
Net W/C	2,472	2,341	(5.6%)	2,472	2,341	(5.6%)
Working Capital % of Sales (YTD)	13.2%	12.4%	(0.8) pts	13.2%	12.4%	(0.8) pts
DEBT RATIO						
Notes Payable	776	628	(23.6%)	776	628	(23.6%)
L/T Debt	1,668	1,799	7.3%	1,668	1,799	7.3%
Current Maturities of LTD	135	210	NM	135	210	NM
Total Debt	2,579	2,637	2.2%	2,579	2,637	2.2%
Minority Interest	68	53	(28.3%)	68	53	(28.3%)
Equity	3,770	3,108	21.3%	3,770	3,108	21.3%
Total Debt to Capital	40.2%	45.5%	5.3 pts	40.2%	45.5%	5.3 pts