

WHIRLPOOL CORPORATION

Key Financial Statistics for Q4 2006

	Q4 2006			YTD		
	06	05	% B/(W)	06	05	% B/(W)
SALES AND EARNINGS						
Units	15,276	13,303	14.8%	54,881	47,096	16.5%
Net Sales	4,954	3,954	25.3%	18,080	14,317	26.3%
Operating Profit	190	219	(13.1%)	823	792	3.9%
Interest and Sundry Income (Expense)	(7)	(36)	NM	(2)	(65)	96.9%
Interest Expense	(50)	(29)	(71.8%)	(202)	(130)	(55.2%)
Income Taxes	(2)	29	106.8%	126	171	26.4%
Equity Earnings and Minority Interest	(2)	1	300.0%	(7)	(4)	(68.8%)
Earnings from Continuing Operations	133	126	5.3%	486	422	15.0%
Diluted EPS from Continuing Operations	\$ 1.67	\$ 1.83	(8.6%)	\$ 6.35	\$ 6.19	2.6%
OPERATING EXPENSES						
	06	05	% B/(W)	06	05	% B/(W)
Cost of Goods Sold	4,259	3,317	(28.4%)	15,420	12,123	(27.2%)
Gross Margin %	14.0%	16.1%	(2.1) pts	14.7%	15.3%	(0.6) pts
Selling and Administrative % of sales	480	387	(23.9%)	1,752	1,343	(30.5%)
	9.7%	9.8%	0.1 pts	9.7%	9.4%	(0.3) pts
BUSINESS SEGMENT INFORMATION						
North America						
Net Sales	3,160	2,448	29.0%	11,953	8,913	34.1%
Operating Profit	148	226	(34.8%)	753	808	(6.8%)
% of sales	4.7%	9.2%	(4.5) pts	6.3%	9.1%	(2.8) pts
Europe						
Net Sales	980	849	15.4%	3,383	3,160	7.1%
Operating Profit	61	46	32.1%	202	164	22.7%
% of sales	6.2%	5.4%	0.8 pts	6.0%	5.2%	0.8 pts
Latin America						
Net Sales	729	580	25.8%	2,430	1,962	23.9%
Operating Profit	84	56	49.0%	218	127	71.7%
% of sales	11.5%	9.7%	1.8 pts	9.0%	6.5%	2.5 pts
Asia						
Net Sales	123	110	11.8%	457	422	8.2%
Operating Profit	(0)	(8)	95.1%	(3)	(23)	87.8%
% of sales	(0.3%)	(7.4%)	7.1 pts	(0.6%)	(5.3%)	4.7 pts
Other and Eliminations						
Net Sales	(37)	(32)		(143)	(140)	
Operating Profit	(102)	(102)		(346)	(284)	
Total						
Units	15,276	13,303	14.8%	54,881	47,096	16.5%
Net Sales	4,954	3,954	25.3%	18,080	14,317	26.3%
Operating Profit	190	219	(13.1%)	823	792	3.9%
	3.8%	5.5%	(1.7) pts	4.6%	5.5%	(0.9) pts
MISCELLANEOUS						
	06	05	% B/(W)	06	05	% B/(W)
Average Shares - Diluted	79.700	68.900	(15.7%)	76.500	68.300	(12.0%)
Average Shares - Basic	78.400	67.600	(16.0%)	75.100	67.100	(11.9%)
Effective Tax Rate	(1.8%)	19.0%	20.8 pts	20.4%	28.6%	8.2 pts
WORKING CAPITAL						
	06	05	% B/(W)	06	05	% B/(W)
Inventories	2,348	1,591	(47.6%)	2,348	1,591	(47.6%)
Receivables	2,676	2,081	(28.6%)	2,676	2,081	(28.6%)
Payables	2,945	2,330	26.4%	2,945	2,330	26.4%
Net W/C	2,079	1,342	(54.9%)	2,079	1,342	(54.9%)
Working Capital % of Sales (YTD)	11.0%	9.4%	(1.6) pts	11.0%	9.4%	(1.6) pts
DEBT RATIO						
	06	05	% B/(W)	06	05	% B/(W)
Notes Payable	521	131	(297.7%)	521	131	(297.7%)
L/T Debt	1,798	745	(141.3%)	1,798	745	(141.3%)
Current Maturities of LTD	17	365	NM	17	365	NM
Total Debt	2,336	1,241	(88.2%)	2,336	1,241	(88.2%)
Minority Interest	48	92	47.8%	48	92	47.8%
Equity	3,283	1,745	88.1%	3,283	1,745	88.1%
Total Debt to Capital	41.2%	40.3%	(0.9) pts	41.2%	40.3%	(0.9) pts